RJM International appoints Chris Palk as Sales Manager to drive new business growth in the UK and overseas

RJM International, the Winchester–based provider of emissions reduction solutions to power stations and large combustion plant has appointed Chris Palk as Sales Manager. Prior to joining RJM, Chris Palk was Sales Manager of Spectus Energy Limited.

Chris Palk has over thirty years experience in the power generation sector and during that time has worked at many of the UK’s largest power stations, either for the generators themselves or as an external supplier.

He began his career as a student engineering apprentice with the CEGB, working on coal, gas and nuclear plants. He joined Spectus in 1979 where he held a series of roles, eventually managing its UK and South African operations.

In 1985 he joined Isopad, a private company specialising in electrical surface heating and was a key member of the team that prepared the company for a full listing on The London Stock Exchange as Burnfield plc.

In 1990 he joined Cape Contracts Limited as General Manager of its newly-established Electroheat Division, again specialising in the electrical surface heating market. He built up the business from scratch and achieved turnover in excess of £1million before setting up his own business in the same field which he directed for eight years.
Chris then rejoined Spectus in 2001 and focused on supplying light-up oil burner equipment to twelve of the UK’s largest power stations, growing the company’s turnover to in excess of £1.3 million within in eight years.

Commenting on this new appointment, John Goldring, Managing Director of RJM International said, “Chris Palk has a thorough understanding of the UK power sector and is familiar with many of the operational aspects at key British plants.

“I am really pleased to be able to welcome Chris to RJM. His experience and knowledge will stand us in good stead as we seek to develop the core RJM offer of advanced emissions reduction technologies and services to new customers and new sectors in the UK and overseas,” he added.

Chris Palk added, “I’ve known RJM ever since it entered the UK market in 2000 and have a great deal of respect for the work that the company does and the impressive emissions reductions it is able to deliver.

“My main role will be to introduce RJM to a wider portfolio of potential customers and to sell its range of products and services into the UK & European power generation and large combustion plant sectors,” he confirmed.

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